NOVEMBER 2025 **72260/150C1A**

Time : Three hours Maximum : 75 marks

SECTION A — (10 × 2 = 20 marks)

Answer any TEN questions in about 30 words each.

1. Define management.
2. What are the functions of a manager?
3. Define the concept of scientific management.
4. What are the steps in the planning process?
5. Differentiate between objectives and policies.
6. Define span of control in organizing.
7. What is the difference between authority and responsibility?
8. Define informal organization.
9. State the purpose of direction.
10. What are the types of coordination?
11. Define business ethics.
12. What are external ethical issues in business?

SECTION B — (5 × 5 = 25 marks)

Answer any FIVE questions in about 200 words each.

13. Explain the scope of management.

14. Explain the importance of planning and its types.

15. Describe the process of decision-making in an organization.

16. What is decentralization? How is it different from delegation?

17. Explain the importance of control in management.

18. Discuss the role of business ethics in environmental protection.

19. Describe the various ethical issues faced by businesses.

SECTION C — (3 × 10 = 30 marks)

Answer any THREE questions in about 500 words each.

20. Discuss the nature, role. and functions of management.

21. Explain different forms of organization structures and their relevance.

22. Explain the process and techniques of effective coordination.

23. Discuss the role and importance of internal and external business environments.

24. Discuss the development of scientific management and other schools of thought in management.
